



FINANCIAL INFORMATION

Three-Year Budget Projection

UNAUDITED PLANNING PROJECTION — NOT A FORECAST OF AWARDED FUNDING. These figures are planning assumptions for diversification and board discussion, not commitments, promised awards, or audited revenue/expense statements.

Projected Expenses

Expense Category	Year 1	Year 2	Year 3
Personnel & benefits	\$306,000	\$360,000	\$425,000
Program direct costs	\$94,000	\$120,000	\$155,000
Operations / professional services	\$48,000	\$55,000	\$65,000
Fundraising / marketing	\$14,000	\$18,000	\$22,000
Evaluation & professional development	\$20,000	\$25,000	\$30,000
Reserve / contingency	\$18,000	\$22,000	\$23,000
TOTAL EXPENSES	\$500,000	\$600,000	\$720,000

Illustrative Revenue Mix

Revenue Source	Year 1	Year 2	Year 3
Private foundations	\$180,000	\$210,000	\$250,000
Government grants	\$100,000	\$130,000	\$165,000
Corporate support	\$80,000	\$95,000	\$110,000
Individual giving	\$60,000	\$70,000	\$80,000
Community / local grants	\$40,000	\$45,000	\$50,000
Campaigns / events	\$25,000	\$30,000	\$35,000
Board / major gifts	\$15,000	\$20,000	\$30,000
TOTAL REVENUE	\$500,000	\$600,000	\$720,000

This revenue mix is illustrative diversification planning, not promised awards. Energy Foundation reviews its funding pipeline and these assumptions at least quarterly, and will avoid allowing any single funding source

to become an unmanaged dependency.

Year 2 and Year 3 reflect planned program/staff scaling, not a uniform inflation formula, and will be replaced with actual salary, facility, insurance, and vendor quotes as they become available.